

# 2020 PRODUCT PORTFOLIO CHANGES

Shaping Lives with Complete Ostomy Products, Care and Support



# Inspiration @ Innovation

# **NATURA** and **ESTEEM**

Designed with feedback from 1,000 nurses<sup>1</sup> and 400 people living with an ostomy<sup>2</sup>, ConvaTec offers a redesigned line of comfortable, contemporary and secure pouches.





**A** Contemporary **Oval Shape** 

Symmetrical shapes are designed for an easy fit and to wear under clothes.

#### **ConvaTec Adhesives** Designed to offer skin and leak protection, our improved range of pouches will continue to deliver the security you know and trust.



**Soft Fabric Design** Designed to be soft and gentle on the skin for improved comfort.



**Enhanced Closure** Invisiclose<sup>™</sup> technology designed for ease of use. Lock-it pocket™ securely hides away the tail on drainable pouches.

Designed with feedback from 1000 nurses<sup>1</sup> and 400 patients<sup>2</sup>

## **KEY FEATURES AND BENEFITS**



## **ConvaTec Filter Technology**

Designed to work hard against odors and ballooning.



**Easy-View Window** Check the position of the pouch when applying it or during wear-time.

## SPECIFIC PRODUCT NUMBERS HAVE CHANGED<sup>†</sup>

Use this guide to identify the product numbers being converted to + pouches or being discontinued. A  $\odot$  sign indicates these products feature + pouch technology. Other modifications noted in the tables include: ConvaTec filter technology, package quantities, pouch lengths, color, adhesive, larger cutting areas and pre-cut holes.

### Two Piece Color Key and Sizing Guide - Sur-Fit® and Natura™ ⊕ Pouches

COLOR MATCH			•	•		
FLANGE SIZE	1 1/4" (32mm)	1 1/2" (38mm)	1 3/4" (45mm)	2 1/4" (57mm)	2 3/4" (70mm)	4" (100mm)

#### Two-Piece | Closed-End | Filter | HCPCS A4419

PREVIOUS SKU #	PREVIOUS QTY	NEW SKU #	NEW QTY	FLANGE SIZE	DIFFERENCES
401525	30	421678	30	۲	
413173	60	421678	30	•	
413176	60	421798	30	•	
416400	30	421676	30	•	

#### Two-Piece | Closed-End | No Filter | HCPCS A5054

PREVIOUS SKU #	PREVIOUS QTY	NEW SKU #	NEW QTY	FLANGE SIZE	DIFFERENCES
401521	30	421679	30	•	
401529	30	421677	30	٠	
401530	20	421679	30	•	
401531	20	421796	30	•	O   HCPCS change to A4419 + added filter - Length increase from 5 to 6 inches
401532	20	421797	30	•	O   HCPCS change to A4419 + added filter - Length increase from 5 to 6 inches
413169	60	421679	30	•	Ð
413172	60	421893	30	•	Ð
416401	30	421677	30	٠	Ð
416402	30	421677	30	٠	
416404	30	421679	30	•	Ð
416405	30	421679	30	•	
416407	30	421681	30	•	
416408	30	421796	30	•	HCPCS change to A4419 - Has filter
416410	30	421683	30	•	Ð
416411	30	421797	30	•	HCPCS change to A4419 - Has filter
416413	30	421893	30	•	

Two-Piece Pouches and Kits

#### Two-Piece | Drainable | Filter | HCPCS A4425

SKU #	PREVIOUS QTY	MATCH SKU #	NEW QTY	FLANGE SIZE	DIFFERENCES
411309	20	416415	10	٠	Ð
411312	20	416423	10	٠	

#### Two-Piece | Drainable | No Filter | HCPCS A5063

PREVIOUS SKU #	PREVIOUS QTY	NEW SKU #	NEW QTY	FLANGE SIZE	DIFFERENCES
413335	20	421739	10	•	Ð
413336	20	421740	10	•	Ð

#### Two-Piece | Urostomy-Soft Tap | No Filter | HCPCS A5073

PREVIOUS SKU #	PREVIOUS QTY	NEW SKU #	NEW QTY	FLANGE SIZE	DIFFERENCES
413435	10	421074	10	٠	9 inch vs 10 inch
413436	10	N/A		•	Discontinued
421075	10	N/A		•	Discontinued
421076	10	413437	10	٠	Move to 10 inch variant

#### Post-Operative Kits

PREVIOUS SKU #	LEGACY PACK SIZE	NEW SKU #	NEW PACK SIZE	DIFFERENCES
401920	5 Kits/box	416919	5 Kits/box	🕑 pouch kit
401921	5 Kits/box	416927	5 Kits/box	
401922	5 Kits/box	416929	5 Kits/box	
402239	5 Kits/box	416923	5 Kits/box	
409275	5 Kits/box	416929	5 Kits/box	${\mathscr D}$ pouch kit

#### Color Key and Sizing Guide - Esteem Synergy<sup>®</sup> - Adhesive Coupling



#### Two-Piece | Drainable | HCPCS Varied

PRODUCT NAME	PREVIOUS SKU #	NEW SKU #	FLANGE SIZE	DIFFERENCES
Esteem Synergy®   3.5" Stomahesive® Skin Barrier	405483	401906		Discontinued; Try 100mm Natura™
Esteem Synergy®   14" Drainable Pouch   Transparent	405406	416472	•	Discontinued; Try 100mm Natura™
Esteem Synergy®+   Mini Closed-End Pouch   Filter	416780	416781	•	Opaque
Esteem Synergy®+   12" Drainable Pouch   Invisiclose®   Transparent	416797	416796	•	HCPCS change to A4425 - has filter
Esteem Synergy®+   12" Drainable Pouch   Invisiclose®   Transparent	416900	416798	•	HCPCS change to A4425 - has filter

Large

Extra Large

## **One-Piece Products** & Accessories

#### ActiveLife<sup>®</sup> and Esteem<sup>™</sup> ⊕ Pouches

One-Piece | Closed-End | Filter | HCPCS A4416

PREVIOUS SKU #	PREVIOUS QTY	NEW SKU #	NEW QTY	CUTTING TYPE	SIZE	DIFFERENCES
175761	15	416700	30	Cut-to-Fit	20-70mm	${oldsymbol {eta}}$   Change to Modified Stomahesive
175762	15	416703	30	Pre-Cut	25mm	F   Change to Modified Stomahesive
175763	15	416706	30	Pre-Cut	35mm	I 3mm larger pre-cut hole - change to Modified Stomahesive
175764	15	416712	30	Pre-Cut	40mm	I 2mm larger pre-cut hole - change to Modified Stomahesive
175765	15	421823	30	Pre-Cut	50mm	<ul> <li>I Transparent to Opaque + 5mm larger</li> <li>pre-cut hole and change to</li> <li>Modified Stomahesive</li> </ul>
175766	15	421823	30	Pre-Cut	50mm	<ul> <li>I Transparent to Opaque + change to</li> <li>Modified Stomahesive</li> </ul>
175768	15	421821	30	Cut-to-Fit	20-70mm	F   Change to Modified Stomahesive
175769	15	421687	30	Pre-Cut	25mm	T   Change to Modified Stomahesive
175770	15	421689	30	Pre-Cut	30mm	I 3mm larger pre-cut hole - change to Modified Stomahesive
175771	15	421822	30	Pre-Cut	40mm	I 2mm larger pre-cut hole - change to Modified Stomahesive
175772	15	421823	30	Pre-Cut	50mm	I 5mm larger pre-cut hole - change to Modified Stomahesive
175773	15	421823	30	Pre-Cut	50mm	
413141	60	421821	30	Cut-to-Fit	20-70mm	
413142	60	421687	30	Pre-Cut	25mm	
413143	60	421689	30	Pre-Cut	35mm	I 3mm larger pre-cut hole - change to Modified Stomahesive
413144	60	421822	30	Pre-Cut	40mm	I 2mm larger pre-cut hole - change to Modified Stomahesive
413145	60	421823	30	Pre-Cut	50mm	I 5mm larger pre-cut hole - change to Modified Stomahesive
413146	60	421823	30	Pre-Cut	50mm	F   Change to Modified Stomahesive
413147	60	416700	30	Cut-to-Fit	20-70mm	T   Change to Modified Stomahesive
413148	60	416703	30	Pre-Cut	25mm	F   Change to Modified Stomahesive
413149	60	416706	30	Pre-Cut	35mm	I 3mm larger pre-cut hole - change to Modified Stomahesive
413150	60	416712	30	Pre-Cut	40mm	I 2mm larger pre-cut hole - change to Modified Stomahesive
413151	60	421823	30	Pre-Cut	50mm	<ul> <li>I Transparent to Opaque + 5mm</li> <li>larger pre-cut hole and change to Modified</li> <li>Stomahesive</li> </ul>
413152	60	421823	30	Pre-Cut	50mm	I Transparent to Opaque + change to Modified Stomahesive
416702	30	421816	30	Cut-to-Fit	20-70mm	Ð
650408	30	421821	30	Cut-to-Fit	20-70mm	T   Change to Modified Stomahesive
650422	30	416700	30	Cut-to-Fit	20-70mm	I Change to Modified Stomahesive + no tape collar
413511	30	N/A		Moldable	40-50mm	Discontinued; Recommend 2 piece variant

#### One-Piece | Drainable | Convex | No Filter | HCPCS A4390

PREVIOUS SKU #	PREVIOUS QTY	NEW SKU #	NEW QTY	CUTTING TYPE	SIZE	DIFFERENCES
125352	10	175777	5	Pre-Cut	19mm	Pack size change
125353	10	175778	5	Pre-Cut	22mm	Pack size change
125354	10	175779	5	Pre-Cut	25mm	Pack size change
125355	10	175780	5	Pre-Cut	28mm	Pack size change
125356	10	175781	5	Pre-Cut	32mm	Pack size change
125357	10	175782	5	Pre-Cut	35mm	Pack size change
125358	10	175783	5	Pre-Cut	35mm	Pack size change
125359	10	175784	5	Pre-Cut	45mm	Pack size change

#### One-Piece | Cut-to-Fit | Closed-End | Convex | No Filter | HCPCS A4417

	PREVIOUS SKU #	PREVIOUS QTY	DIFFERENCES
j	421612	30	Discontinued
	421613	30	Discontinued
	421614	30	Discontinued

#### Wound Pouches

PRODUCT NAME	PREVIOUS SKU #	NEW SKU #	SIZE	DIFFERENCES
eakin® Fistula & Wound Pouch   Drainage Attachment   Tap Closure	839260	839267	3.14"x2.4"	Slightly larger size
eakin® Fistula & Wound Pouch   Drainage Attachment   Tap Closure	839263	839265	9.7"x6.3"	Vertical Orientation

#### Legacy Accessories

PRODUCT NAME	PREVIOUS SKU #	NEW SKU #	SIZE	DIFFERENCES
Visi-Flow <sup>®</sup> Irrigation Starter Set 1 3/4"	401916	N/A	1-1/2"	Components available separately
Visi-Flow <sup>®</sup> Irrigation Starter Set 2 3/4"	401917	N/A	1-3/4"	Components available separately
SUR-FIT Natura® Low-Pressure Adaptor 1 3/4 In, 45mm	401993	N/A	1-1/4"	Refer to our line of Accordion products for low-pressure support
SUR-FIT Natura® Low-Pressure Adaptor 2 1/4 In, 57mm	401994	N/A	1-1/2"	Refer to our line of Accordion products for low-pressure support
SUR-FIT Natura® Low-Pressure Adaptor 2 3/4 In, 70mm	401995	N/A	32mm, 1-1/4"	Refer to our line of Accordion products for low-pressure support
SUR-FIT Natura <sup>®</sup> Low-Pressure Adaptor 4 In, 100mm	401996	N/A	1-1/2"	Discontinued
SUR-FIT Natura <sup>®</sup> Disposable Convex Inserts, 7/8" Inner Diameter, Flange Size 1 1/2"	404007	413180	32mm, 1-1/4"	Convex wafer replaces accessory piece - wafer HCPCS is A4407



# ConvaTec Ost

## Ostomy Care

# Together, We Can Help

With our unique technologies, products and services, ConvaTec is ready to partner with you to help shape the lives of your patients.

# Help your patients get the products, care and support they need.

To enroll your patients, call us at 1-800-422-8811 or contact your me+<sup>™</sup> concierge at 1-877-585-0470 or visit mepluscare.com